

APA Colorado
Profit & Loss Budget Overview
 January through December 2020

	Jan - Dec 20
Ordinary Income/Expense	
Income	
Admin Inc	
Chap Only Membership	2,500.00
Interest	35.00
Law Book Sales	200.00
Marketing Swag Income	250.00
National Membership Rebate	63,500.00
PIC Interest	125.00
Total Admin Inc	66,610.00
Advertising	
Newsletter Adv	100.00
Web Ads/Jobs	1,350.00
Total Advertising	1,450.00
Education	
Scholarship	2,000.00
Total Education	2,000.00
Events	
Chapter Events	
National Reception	2,500.00
Statewide Chapter Events	2,500.00
Total Chapter Events	5,000.00
Committees	
Awards Income	200.00
EDI Income	200.00
EPP Income	200.00
FAICP Advisory Income	200.00
Great Places Income	200.00
Healthy Communities Income	200.00
Legislative Income	750.00
Membership Income	200.00
OCC Income	200.00
PDC Income	200.00
Sustainability Income	200.00
Youth In Planning Income	200.00
Total Committees	2,950.00
Regional/Representatives	
Central Mountain Income	200.00
Metro Income	200.00
North Central Income	200.00
Northwest Income	200.00
South Central Income	200.00
Southwest Income	200.00
Total Regional/Representatives	1,200.00

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Total Events	9,150.00
State Conference Income	
Registration Income	135,000.00
Sponsorships	40,000.00
Total State Conference Income	175,000.00
Total Income	254,210.00
Expense	
Administration	
Bank Service Charges	500.00
Board Expenses	750.00
Insurance	1,700.00
Membership Dues	325.00
Office Supplies	850.00
Phone & Other	500.00
Postage & PO Box	150.00
Printing/Marketing Materials	1,500.00
Registration Fees	2,000.00
Software	1,650.00
Tax Accounting	5,000.00
Travel	8,000.00
Total Administration	22,925.00
Education Ex	
Provider Fees	1,405.00
Scholarship	2,500.00
Total Education Ex	3,905.00
Events Exp	
Chapter Events Exp	
Nat'l Conf Reception	4,000.00
Statewide Chapter Events Exp	1,600.00
Total Chapter Events Exp	5,600.00
Committee Expense	
Awards Expense	250.00
EDI Expense	250.00
EPP Expenses	250.00
FAICP Advisory Expense	250.00
Great Places Expense	250.00
Healthy Communities Expense	250.00
Legislative Expense	750.00
Membership Expense	250.00
OCC Expense	250.00
PDC Expense	250.00
Sustainability Expense	250.00
Youth In Planning	250.00
Total Committee Expense	3,500.00

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Regional Event Exp	
Central Mtn Expense	250.00
Metro Expense	250.00
North Central Expense	250.00
Northwest Expense	250.00
South Central Expense	250.00
Southwest Expense	250.00
Total Regional Event Exp	1,500.00
Total Events Exp	10,600.00
Legislative Expense	
Lobbying	6,750.00
Research	20,250.00
Total Legislative Expense	27,000.00
Member Services	
Alliance Groups	1,000.00
Awards	1,000.00
Website	50.00
Total Member Services	2,050.00
Personnel	
Admin Salary	47,000.00
Intern	1,000.00
Payroll Taxes	3,400.00
Retirement	2,820.00
Workers Comp	260.00
Total Personnel	54,480.00
State Conference	
Conference Expenses	
AV WiFi App	25,000.00
Food & Beverage	85,000.00
Mobile Tours	400.00
Printing Logo	1,700.00
Receptions	15,000.00
Speakers Keynote	7,300.00
Supplies	850.00
Total Conference Expenses	135,250.00
Future Confernces	1,000.00
Total State Conference	136,250.00
Total Expense	257,210.00
Net Ordinary Income	-3,000.00
Net Income	-3,000.00